

APPENDIX 7 - MOWER REPLACEMENT

Quotations received are as under:

HUNTS (Halford)

New Kubota ZD1211

Commercial Zero turn mower. 25 hp diesel engine, 3 cylinders. 2 lever control hydrostatic transmission. 60" rear discharge mower deck with mulching kit.

The Retail price is £14,626 + vat

Hunts Nett price is £12,725 + vat.

Trade in value of Scag Wildcat zero turn mower, 1400 hours approx.. 12 years old, is £1,500 + vat

Total Nett price is £11,225 + vat. £13,470 including vat. Includes delivery and full installation and 2 year warranty. Prices are subject to end of year price rises.

Cub Cadet Z1 137.

Commercial zero turn mower, 22hp petrol engine , 2 cylinder . steering wheel . 54" mower deck with mulching kit

The retail price is £ 8,149 + vat

Hunts Nett price £ 7,600 + vat less £ 1,500 Trade in value

Total nett price £ 6,100 + vat £7,320 including vat

Cub Cadet Z5 152

Commercial zero turn mower. 25 hp petrol engine, 2 cylinders . power steering. 60" mower deck with mulching kit

The retail price £ 10,899 + vat

Hunts nett price £ 10,099 + vat Less £ 1,500 trade in value

Total nett price £8,599 + vat. Both include delivery , installation and 2 year warranty

SIMON TULLETT MACHINERY (STM) (ASTON CANTLOW)

SCAG STC52V-22FX: 52" Zero turn ride on rotary mower c/w rear discharge deck:

Discounted Price: £9,260-00 + VAT.

Less Part Exchange of SCAG WILDCAT 52": £1,765-00

Total Cost: £7,495-00 + VAT.

All prices include delivery and certificated training if required.

Warranty is 2 years with an additional 3rd year on the cutting deck.

SCAG STC61V-32BV: 61" Zero turn ride on rotary mower c/w rear discharge deck and 32hp engine:

Discounted Price: £10,703-00 + VAT

Less Part Exchange of SCAG 52" Wildcat: £1,765-00

TOTAL PRICE: £8,938-00 + VAT.

Notes:

Hunts have been used for years to maintain our machine and are very conveniently located. They can also supply SCAG machines but declined to quote for them as they were aware that we would also be receiving a quotation from STM with whom they would be unable to compete as they are the UK distributors for that brand.

According to info gleaned from the internet "SCAG sets the standard" for the type of commercial zero-turn mower that we have.

STM generally supply only through dealers such as Hunts but do supply direct to buyers that are very local to them and to which their engineer can easily attend if required.

Our existing machine has a 52 inch cut but having consulted with Mark machines with a 61" cut will also fit in the shed and there would obviously be significant time (and, therefore, money) saving by having the larger machine.

Recommendation:

The diesel KUBOTA would give long term savings on fuel costs but would appear to be outside our price range. The larger SCAG is around our intended spend, offers time saving potential (arguably 24hrs a year), and clearly retains a generous trade-in value. The larger CUB is an unknown quantity although slightly cheaper than the equivalent SCAG.

The larger SCAG seems to be our best option but if it is the wish that the PC would first like to have Mark's opinion of the CUB (or any other model) demonstrations can be arranged.